



Financial Performance of Thailand's Securities Industry

Data as of June 2023

Highlight

- In 1H-2023, Net profit of Thai Securities Companies plunged to THB 2.6 billion, dropping 54.1% (yoy), resulting from declining securities brokerage income comparing to the high base of 1H-2022, as well as falling of mutual fund trading service fee and loss on securities trading. In the other hand, expenses rose mainly caused by a sharp rise in a provision of securities and derivatives business receivables in 1H-2023.
- ROE in 1H-2023 was at 4.1% (annualized), which was lower than 9.5% (annualized) in 1H-2022 and lower than the 10-yr average level of 9.8%
- Average commission rate (exclude proprietary trading) for 1H-2023 was at 0.067%, continued to decline from 2022

Key Financial Ratio

	10-yr Average	2022	1H-2022	1H-2023
ROE (%)	9.8%	4.6%	9.5%*	4.1%*
ROA (%)	2.8%	1.0%	2.0%*	1.0%*
Net Profit Margin (%)	20.6%	10.9%	20.0%**	10.6%**
Cost to Income Ratio	0.74	0.85	0.74**	0.86**
Debt to Equity Ratio	2.69	3.42	3.83**	3.10**

*annualized

**data at the end of each period

Aggregate Income Statement of Securities Companies 1H-2023

(unit : mil. baht)	1H2022	2H2022	1H2023	%HoH	%YoY
Brokerage – Securities	14,073	10,253	8,813	-14.0%	-37.4%
Brokerage - Derivatives	1,657	1,719	1,717	-0.1%	3.6%
Underwriting	1,102	2,274	1,208	-46.9%	9.6%
Financial Advisory	498	479	587	22.6%	18.1%
Mutual Fund trading service	1,253	1,017	1,120	10.1%	-10.6%
Gains (loss) on Securities* & Derivatives - net	1,950	1,834	1,084	-40.9%	-44.4%
Gains (loss) on Securities*	-1,545	4,100	-5,180	-226.3%	-235.2%
Gains (loss) on Derivatives	3,496	-2,266	6,263	376.4%	79.2%
Interest and Dividend	1,900	1,840	2,909	58.1%	53.1%
Interest on margin loans	2,602	2,838	3,040	7.1%	16.9%
Others	3,375	3,762	4,173	10.9%	23.6%
Total Revenue	28,410	26,016	24,651	-5.2%	-13.2%
Expenses on Borrowing	1,507	1,638	1,810	10.5%	20.1%
Fee & Service Expenses	3,620	3,160	3,051	-3.4%	-15.7%
Provision for Bad Debt / Doubtful Account	-38	4,536	1,023	-77.4%	2780.4%
Personnel Expenses	10,924	10,365	9,908	-4.4%	-9.3%
Other Expenses**	4,841	5,469	5,376	-1.7%	11.0%
Total Expenses	21,133	25,283	21,169	-16.3%	0.2%
Corporate Tax	1,582	477	868	81.9%	-45.1%
Net Profit	5,695	256	2,615	920.5%	-54.1%

%YoY change in Green = positive impact to P&L, %YoY change in Red = negative impact to P&L

Source : SEC (data from Bor.Lor.2/1) * Both trading and revaluation **Including rentals, depreciation, entertainments and others

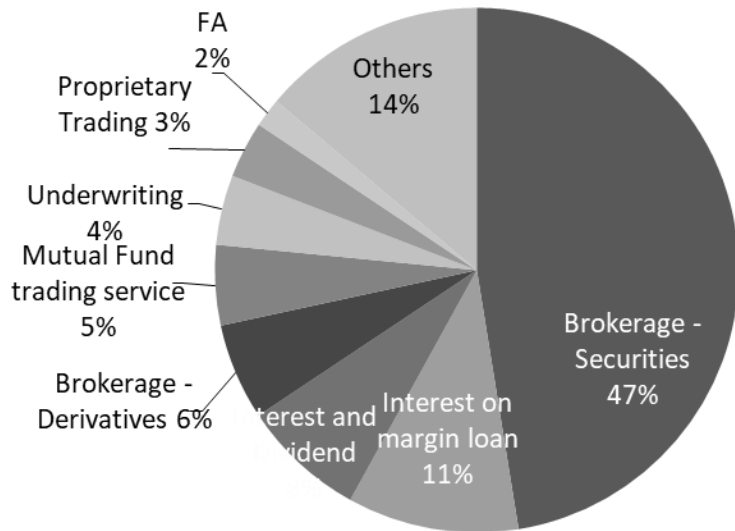
Aggregate Income Statement of Securities Companies Q2-2023

(unit : mil. baht)	Q2-2022	Q3-2022	Q4-2022	Q1-2023	Q2-2022	%QoQ	%YoY
Brokerage – Securities	5,902	5,590	4,663	5,219	3,594	-31.1%	-39.1%
Brokerage - Derivatives	740	891	828	922	796	-13.7%	7.5%
Underwriting	535	860	1,414	720	488	-32.2%	-8.7%
Financial Advisory	222	208	271	332	256	-23.0%	15.1%
Mutual Fund trading service	615	464	553	502	618	23.2%	0.5%
Gains (loss) on Securities* & Derivatives - net	435	855	979	699	385	-44.9%	-11.6%
Gains (loss) on Securities*	-1,207	1,006	3,094	-2,949	-2,230	24.4%	-84.7%
Gains (loss) on Derivatives	1,642	-151	-2115	3,648	2,615	-28.3%	59.2%
Interest and Dividend	950	970	869	1,240	1,668	34.5%	75.6%
Interest on margin loans	1,315	1,363	1,475	1,524	1,515	-0.6%	15.2%
Others	1,724	2,037	1,725	2,157	2,016	-6.5%	16.9%
Total Revenue	12,438	13,238	12,778	13,315	11,336	-14.9%	-8.9%
Expenses on Borrowing	766	781	857	922	888	-3.6%	15.9%
Fee & Service Expenses	1,630	1,678	1,483	1,682	1,369	-18.6%	-16.0%
Provision for Bad Debt / Doubtful Account	-29	-12	4,548	467	556	18.9%	1987.5%
Personnel Expenses	5,091	5,275	5,089	5,187	4,720	-9.0%	-7.3%
Other Expenses**	2,497	2,561	2,908	2,700	2,677	-0.9%	7.2%
Total Expenses	10,234	10,284	14,999	10,958	10,210	-6.8%	-0.2%
Corporate Tax	555	545	-68	571	297	-48.1%	-46.6%
Net Profit	1,649	2,409	-2,153	1,786	829	-53.6%	-49.7%

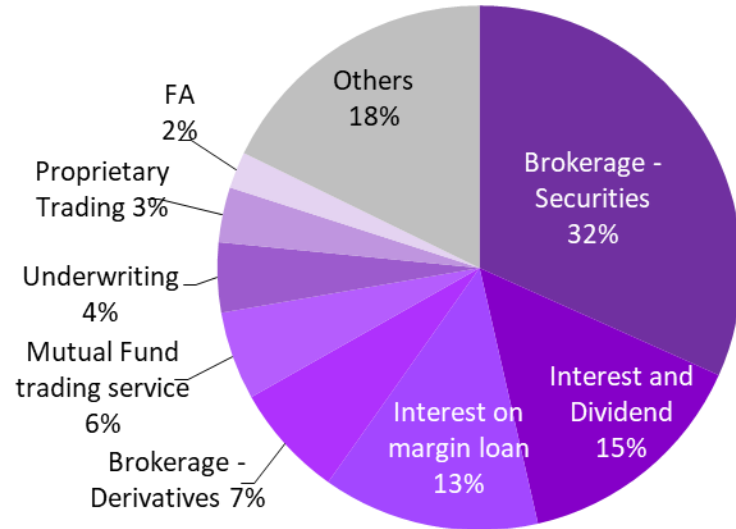
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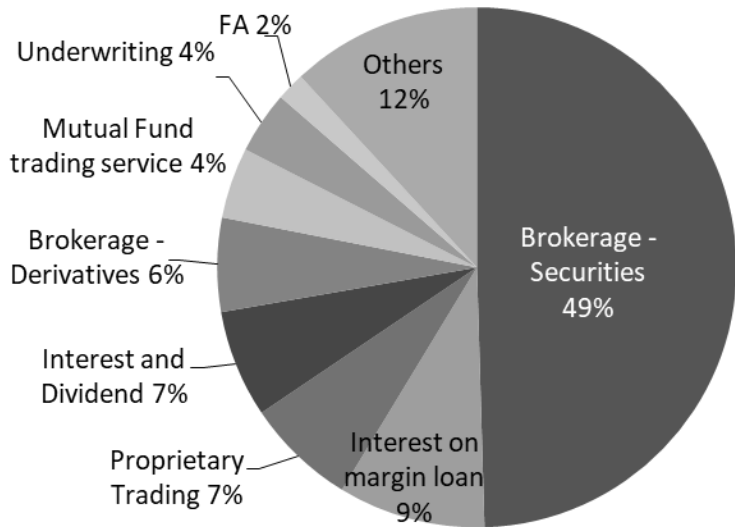
Revenue Structure of Securities Companies



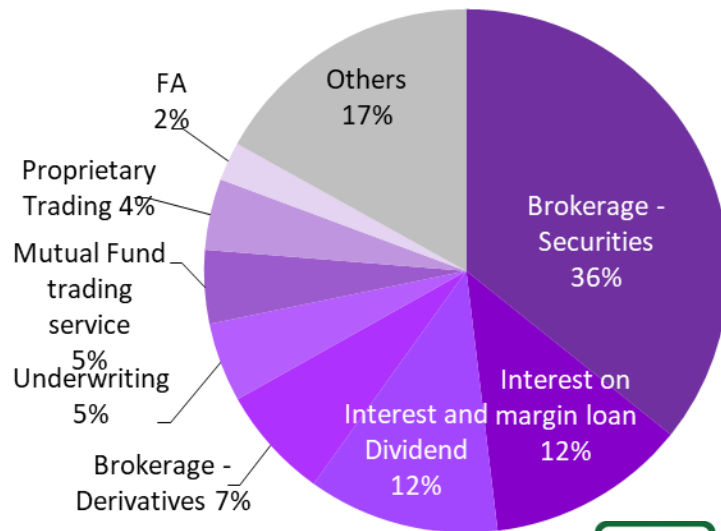
Q2-2022



Q2-2023

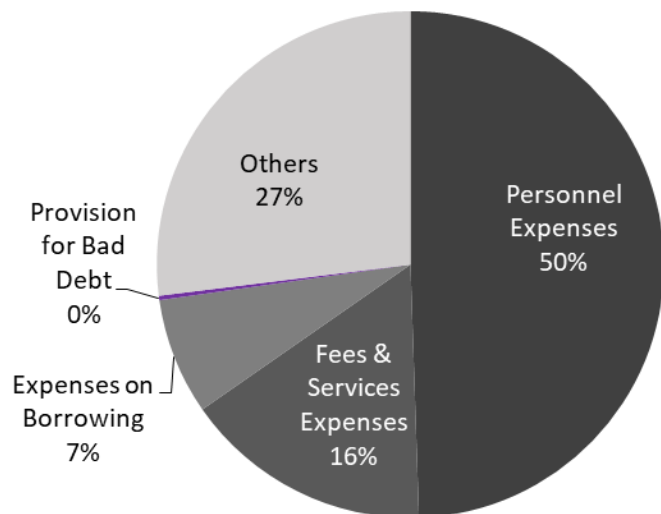


1H-2022

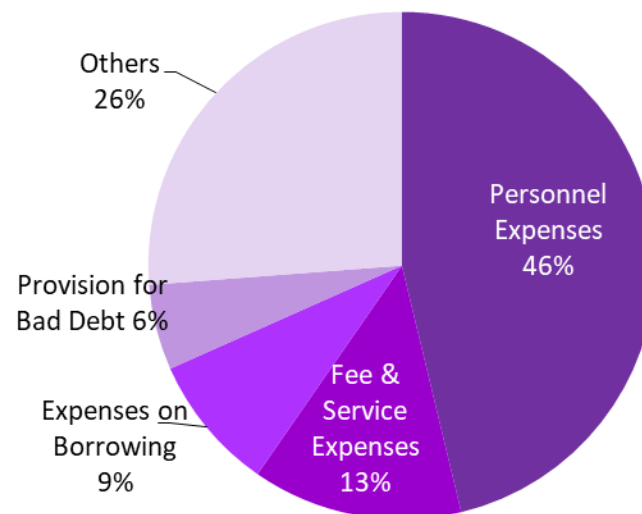


1H-2023

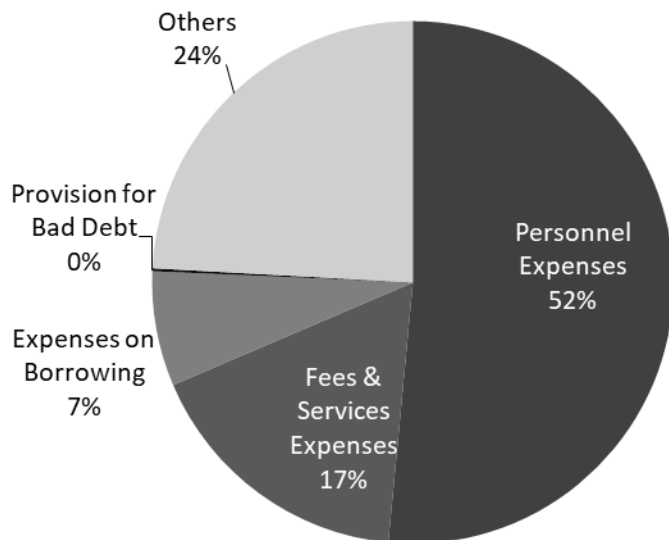
Expenses Structure of Securities Companies



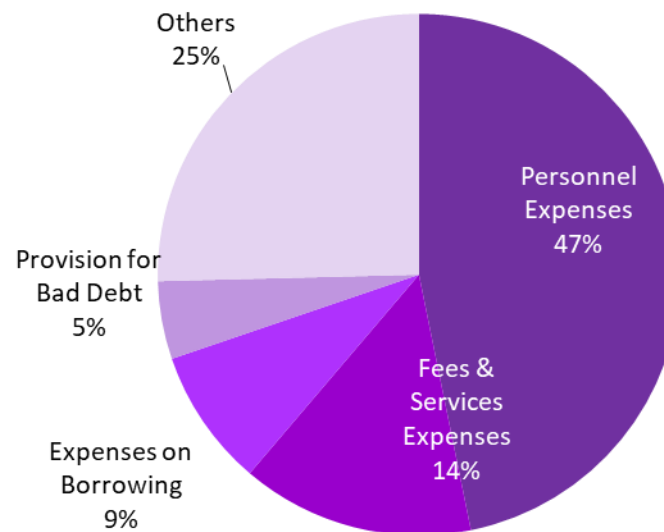
Q2-2022



Q2-2023



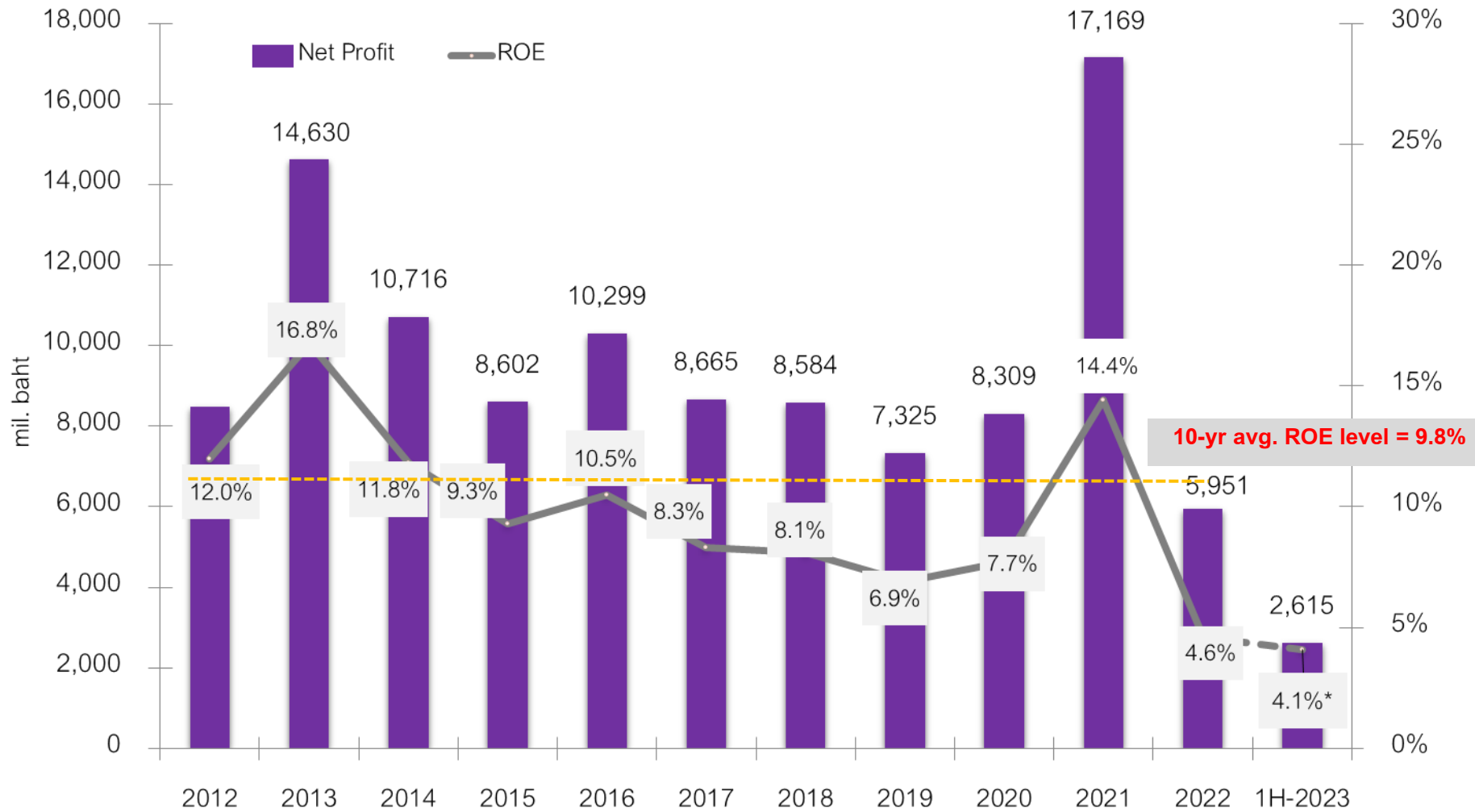
1H-2022



1H-2023

Source : SEC (data from Bor.Lor.2/1)

Net Profit and ROE of Securities Companies



*annualized

Source : SEC (data from Bor.Lor.2/1)

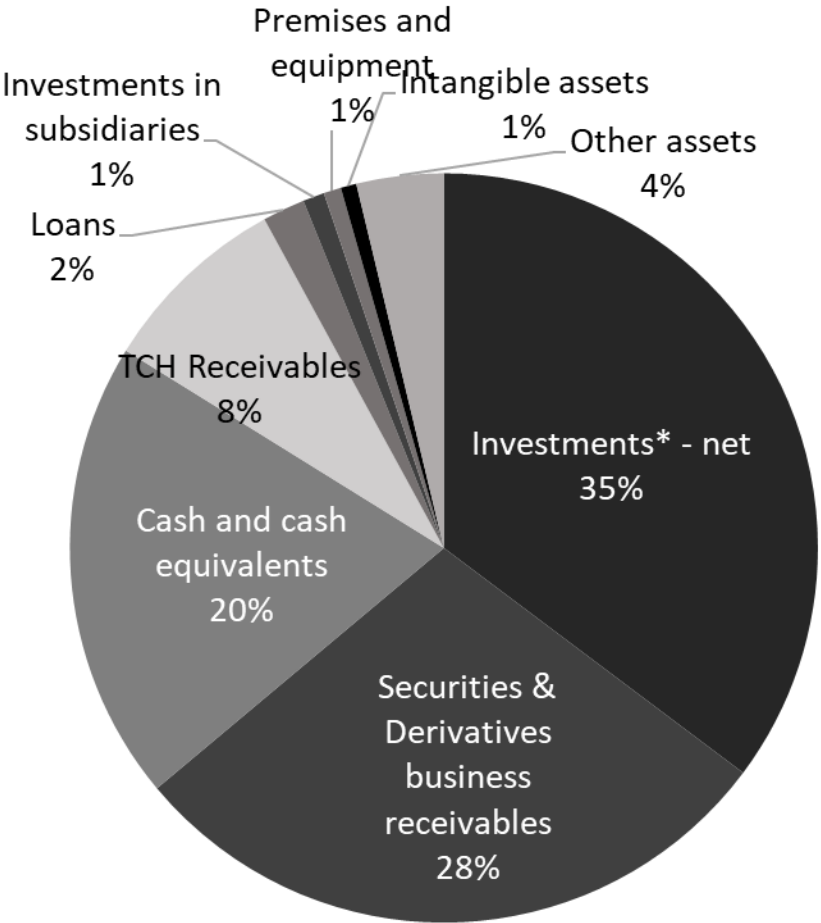
Aggregate Balance Sheet of Securities Companies

(unit : mil. baht)	Q1-2023	Q2-2023	%QoQ
Cash and cash equivalents	104,430	101,708	-2.6%
Receivables from Clearing House	43,034	47,677	10.8%
Securities & Derivatives business receivables - net	150,383	146,530	-2.6%
Investments* - net	184,822	182,468	-1.3%
Loans	9,623	9,588	-0.4%
Investments in subsidiaries and associates – net	4,879	5,049	3.5%
Properties, plants and equipment – net	3,969	4,025	1.4%
Intangible assets – net	3,559	3,825	7.5%
Other assets	19,747	21,254	7.6%
Total Asset	524,446	522,124	-0.4%
Borrowings from financial institutions	41,200	34,331	-16.7%
Payable to Clearing House	9,833	14,475	47.2%
Securities & Derivatives business payables	262,242	271,201	3.4%
Other debt instruments	51,809	44,093	-14.9%
Other liabilities	29,078	30,556	5.1%
Total Liabilities	394,162	394,656	0.1%
Total Equity	130,285	127,480	-2.2%

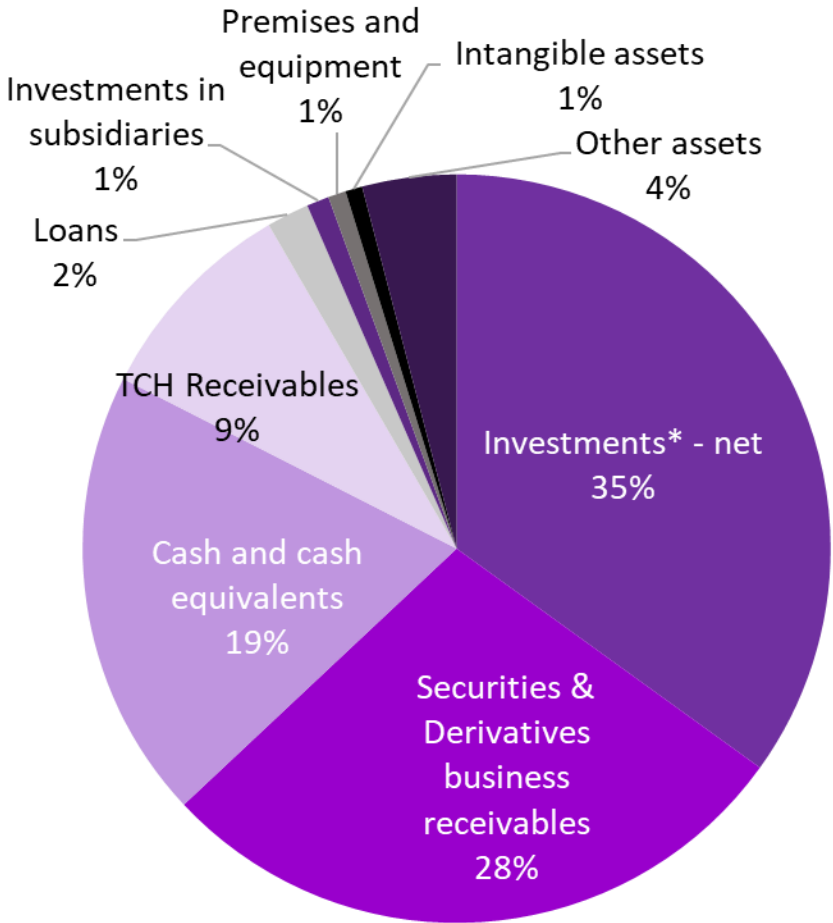
* Investments in Deposit at Fis, Debt instruments & equity

Source : SEC (data from Bor.Lor.2)

Assets Structure of Securities Companies



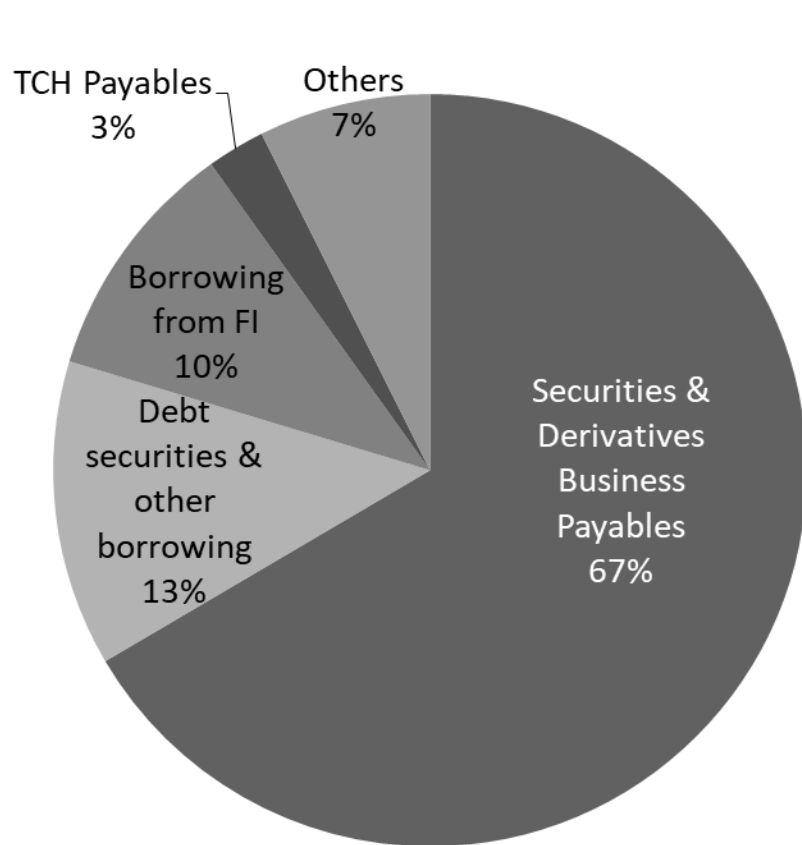
Q1-2023



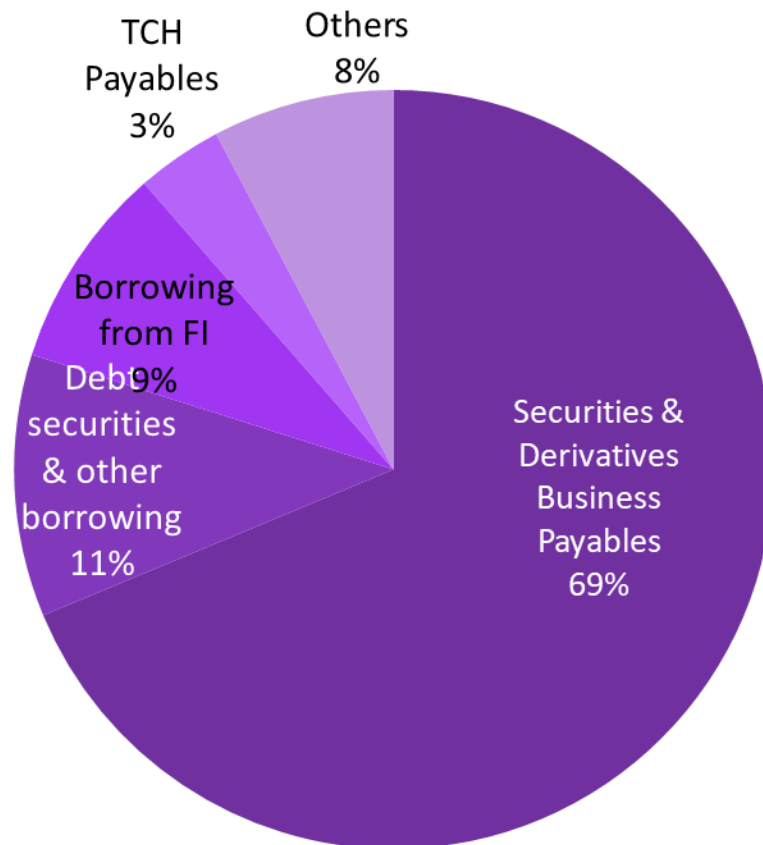
Q2-2023

Source : SEC (data from Bor.Lor.2)

Liabilities Structure of Securities Companies



Q1-2023



Q2-2023

Source : SEC (data from Bor.Lor.2)

Average Commission Rate - Equity

	2021			2022			1H-2023		
Type of Investor	Trading Volume* (Mil. Baht)	Brokerage Fee (Mil. Baht)	Avg. Commission Rate	Trading Volume* (Mil. Baht)	Brokerage Fee (Mil. Baht)	Avg. Commission Rate	Trading Volume* (Mil. Baht)	Brokerage Fee (Mil. Baht)	Avg. Commission Rate
Total	45,233,600	32,615	0.072%	37,004,515	24,325	0.066%	14,195,162	8,821	0.062%
Total (x-prop)	40,997,605	32,615	0.080%	34,057,268	24,325	0.071%	13,197,177	8,821	0.067%

*Trading Volume (Buy+Sell) in SET and mai

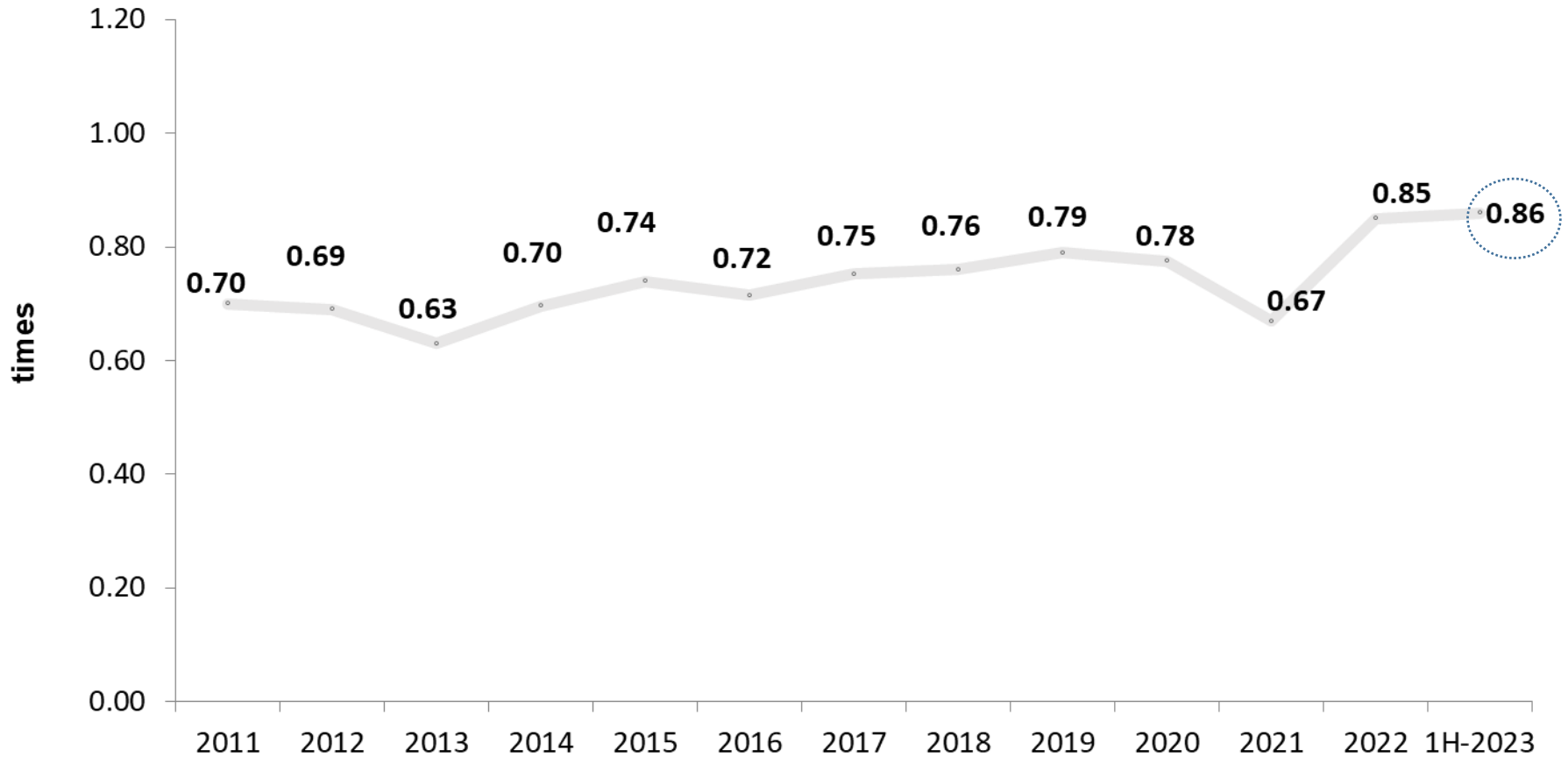
Source : SEC and SET

Average Commission Rate - Derivatives

2021			2022			1H-2023		
Trading Volume (L+S) (Contract)	Brokerage Fee (Mil. Baht)	Avg. Commission (Baht/Contract)	Trading Volume (L+S) (Contract)	Brokerage Fee (Mil. Baht)	Avg. Commission (Baht/Contract)	Trading Volume (L+S) (Contract)	Brokerage Fee (Mil. Baht)	Avg. Commission (Baht/Contract)
270,234,616	3,227	11.94	272,632,024	3,378	12.39	135,172,832	1,717	12.70

Source : SEC and SET

Cost to Income Ratio of Securities Companies*



*data at the end of each period

Source : SEC (data from Bor.Lor.2/1)

Disclaimer:

เอกสารนี้จัดทำขึ้นเพื่อเผยแพร่ข้อมูลและเพื่อการศึกษาเท่านั้น ซึ่งจัดทำขึ้นจากแหล่งข้อมูลต่างๆ ที่น่าเชื่อถือ โดยข้อมูลดังกล่าวเป็นเพียงข้อมูล ณ วันที่ปรากฏในเอกสารนี้เท่านั้น จึงอาจเปลี่ยนแปลงได้ภายหลังวันดังกล่าว หรือเมื่อข้อมูลที่เกี่ยวข้องมีการเปลี่ยนแปลง ทั้งนี้ สมาคมมิได้ยืนยัน ตรวจสอบ หรือรับรองความสมบูรณ์ ความถูกต้องครบถ้วน ทันกาลทันเวลา ของข้อมูลดังกล่าวแต่อย่างใด

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